

## **TESTON CLUB A.G.M. 24th February 2012**

### **CHAIRMANS OPENING ADDRESS**

#### **Steve. Worcester**

Good evening and welcome to the Teston Club AGM

You'll be pleased to know I will keep this brief.

Some of you may be wondering why I am giving the Chairman's address.

Unfortunately for a large part of the year we have been without our elected Chairman, Mr Jim Wood, following his resignation in May of last year. As an interim measure, I was honoured to be elected as Acting Chairman of the Club committee. Hence I stand before you now.

As I have this opportunity I would like to pass on some of my thoughts on where the club stands today but, more importantly, to express my gratitude to the people that have brought us to this point.

To start with I would like to thank the committee for their tremendous support in what has been, at times, a difficult, yet overall, a positive year.

In my opinion they have done a superb job, I hope you agree. It is unfortunate that two of the new members of the committee are unable to continue with the good work. It is pleasing, however, to see some of the newer members applying for the committee. New blood, commitment and fresh ideas are always healthy.

Despite numerous issues I believe the Club has achieved an awful lot in the past 12 months, as I am sure will be covered in greater detail by the subsequent speakers.

I would particularly like to add my personal thanks to Bob Harris and Rodney Thornton for the outstanding job of refurbishing this room, the final touches of which are still to be completed.

Something we all look forward to.

I would also like to apologise to them for detracting from their good work because of the recent move of the televisions!

The Committee continues to be flexible in the way in which we make the Club and its facilities available to the members. We have a new dart team who are doing well and a recently formed camera club in addition to the existing activities that occur in the club; the snooker team are doing well in league and cup and the golf society continues to flourish.

The early opening hours during the week especially the Wednesday afternoon session, continue to be well received, as does the all day opening on Saturdays and Sundays

One area that has proved particularly successful is our capability to show top class sporting events in a comfortable environment, on quality equipment.

This has resulted in additional members and their guests in the club, including some from other clubs in the area. This will stand us in good stead for the forthcoming Olympics and European football.

The Entertainments Committee and in particular Cate, have been very innovative in the events and functions that they have put on during the year, mixing the events with the ever popular favourites such as quiz nights and race nights. The variety has been well received and this again has brought new members to the club. I am sure this will continue this year.

One area that I am duty bound to mention and I'm sure this will be a theme throughout the meeting again this year, is the continued, significant contribution of our volunteers.

The positive year the club has achieved has again, only been possible because of their goodwill. Without their continued support we would be unable to provide the facilities and environment we enjoy today.

I am not going to name them as I will properly forget somebody and I don't want to cause upset. Those of you that use the Club regularly know who they are. Please take the time to pass on your thanks to them. I would also like to thank our steward Willie Brennan, whose work behind the scenes as well as behind the bar contributes to our success but is often taken for granted or not known about.

Finally I would to say thank you to you, our members, The Club is not the Committee, the premises or the facilities provided. It is the people who use it and make it a pleasant place to be. I believe that the increasing membership and more regular use of the club by a greater number of members demonstrates you are all doing an excellent job.

I look forward to the Club achieving further success in the coming years

Thank you. Proposed by B Harris Seconded by R Thornton

## **PRESIDENT'S ADDRESS**

### **Peter. Butchers**

Peter also welcomed everyone to the meeting and duly read out tributes to those members who had passed away during 2011, Mr A Lund, Mr Cecil Roser Mr Martin and a minute silence was held in their honour. He then read out the apologies for absence.

## **APOLOGIES FOR ABSENCE**

Phil Bond, Bridget E Ewart, John Zygmant, Bonny Playford, Celia & Graham Usher

## **ADOPTION OF 2011 MINUTES**

These could not be adopted due to them being lost on the change of Secretary last year

## **SECRETARYS REPORT**

### **G. Wollen**

Good evening Ladies and Gentlemen my name is George Wollen and I have been your new Secretary for the last year

First I would like to thank all the Members have helped me in this my first year I thank you all very much.

My first subject tonight is the Membership. At the end of January 2011 it stood at 253 at the end of January 2012 it now stands at 361. This breaks down to 139 senior Members 19 life Members 1 country and 202 full Members.

This increase I feel is not down to a pub closing up the up the road but to the change in the way that the Club is reaching out and appealing to different sections of the community especially the younger element.

As you would have read in the Treasurers report we have had another good trading year.

Your Committee as invested heavily in updating your Club and I sure this will continue .They work tirelessly on your behalf.

Next I must thank Trevor Sidley for auditing our books again and saving the Club a great deal of expense.

We must also give a big thank you to all our volunteers which by the way includes your Committee Members who give up their own time to repair work behind the Bar or just be in the Club when needed

We have seen many new faces in the Club in the past year this can only be a good thing for us and all Members must make sure when they come through the door they are made to feel welcome I cannot emphasis how important this is. Your entertainments Committee have excelled this year by staging some of the most diverse functions the Club as ever seen from fire dancers to hells angels with their marvelous machines.

We have also seen a tremendous rise in the number of groups that have formed within the Club. I.e. Fat Club photo Club the darts team has been reformed also the Wednesday Club is going from strength to strength. We still have the old guard of Whist Bridge and snooker all of which seem to be attracting new Members. One group of Members that tend to get overlooked is our Saturday Racing boys whose contributions to our takings are second to none.

All these groups have made a difference to the Clubs revenue.

Lastly I would like to say if all of us keep pulling together we will have one of the best Clubs in the county.

The President asked if there were any questions of the Secretary's Report, and there were none.

## **TREASURERS REPORT.**

### **Bob. Harker**

The accounts have been prepared and a draft of the Clubs balance sheet. A copy of this has been displayed on the notice board for the last two weeks.

The accounts have been audited and our auditor Trevor has made the following statement and observations. Quote; I have audited the clubs records and obtained information and explanation which I considered necessary in order to provide me with sufficient evidence to give reasonable assurance that financial statements are free from material misstatement whether caused by fraud or other irregularity or error.

I confirm that the profit and loss accounts for the year ending 31<sup>st</sup> December 2011 and the relevant balance sheets are in accordance with the Clubs Books and Vouchers and the information and explanations supplied to me.

It is in my opinion that the financial statements give a true and fair state of the Clubs affairs as at the 31<sup>st</sup> December 2011, and of its surplus or deficit of income over Expenditure for the year above.

He also pointed out, quote;

The Gross Profit for the year has increased from 46.13% to 47.25%. However it must be remembered that during the same year operating cost (lighting and

heating etc) have risen by some 27.5% and this must be covered by the increase in income over Expenditure.

I will now give you a summary of the year's financial performance.

Starting with income, we have 3 main sources, the bar our gambling (the lottery tickets) and subscriptions .

Firstly the bar our takings increased from £90.7k in 2010 to £101.7k in 2011 up 11k a result we hoped for , more than maintaining the volume of business of 2010.

The gross profit on the bar was 48.1k and as our auditor pointed out we made a gross margin of 47.2% up from last year's 46.1%.

Our revenue from the fruit machines /lottery, was £1.3k, this is now from the lottery only as we dispensed with the fruit machines that had become non profitable.

Our income from subs and guest fees was £5.4k up from £4.7k reflecting an increase in membership that we have maintained this current year already.

Now for expenditure

Wages cost £23.2k up from £20.8k, rates are actually showing a credit of £600 for the year as we obtained small business rate relief and it was backdated for 2009. Light and heat is up from last year and now cost us in excess £4000 per year.

The general expenses that are detailed on the balance sheet are up from £15.8k to £29.7k this is in the main due to the £11.9k spent on refurbishment of the Games room £7000 on furniture £2600 on carpet and flooring and the remainder on decorating. In my opinion money well spent in an effort to improve the facility and encouraging usage. Trevor pointed out in his report that we could in fact capitalise the cost of the furniture and write the cost over a period of years something I have not done but I stand to be corrected and will change the balance sheet if so directed by the Committee.

As also commented on by our auditor Trevor we continue to provide Sky Sports at a cost of £4000 and to this cost effective we must sell approx 60 pints a week. This as been discussed at committee and we still believe we are achieving this and it remains a necessary expenditure in maintaining the clubs usage and profitability.

We spent £1240 on entertainment, with the increased trade we believe that this is also well spent and necessary in maintaining the levels of trade we currently enjoy.

Other expenditure is itemised and displayed on the notice board but includes relaying the front path £900 and the recovering of the snooker table £600.

Result was at the yearend we had £47.8 in the bank, £47.1 last year and made a surplus of income over expenditure of £581 taking out the refurbishment it would have been £12.5k.

I must point out that break even after the refurbishment was the committees objective at the beginning of the year.

Before I finish i must request that the members please confirm that the members are content with the current practise of self accounting and internal audit.

Thank you.

## **ELECTION OF OFFICERS AND COMMITTEE**

### **ELECTION OF OFFICERS**

**The nominees for the position of club officers are as follows:-**

<b>POSITION</b>	<b>NOMINEE</b>	<b>PROPOSER</b>	<b>SECONDER</b>
<b>SECRETARY</b>	<b>G. Wollen. C. Whitlock.</b>	<b>A. Button M. Pullen</b>	<b>P. Butchers S. Garrod</b>
<b>CHAIRMAN</b>	<b>C Roser</b>	<b>D. Corner</b>	<b>G. Wollen</b>
<b>TREASURER</b>	<b>B. Harker</b>	<b>G. Wollen</b>	<b>B. Rensch</b>

The President called for a ballot for the post of Secretary which was won by G.Wollen with 52 votes C.Whitlock 14 votes

### **ELECTION OF COMMITTEE**

**The nominees for committee members are as follows:-**

<b>MEMBERS</b>	<b>Nominee</b>	<b>Proposer</b>	<b>Secunder</b>
	<b>R. Thornton</b>	<b>R.Revell</b>	<b>L. Munson</b>
	<b>S.Worcester</b>	<b>R. Williams</b>	<b>R. Revell</b>
	<b>M. Austin</b>	<b>B. Harker</b>	<b>R. Thornton</b>
	<b>A. Jackson</b>	<b>G. Wollen</b>	<b>R. Williams</b>
	<b>T. Smith</b>	<b>One year remaining</b>	
	<b>C. Whitlock</b>	<b>One year remaining resigned (Later)</b>	

**All nominees were accepted by the Members.**

### **HONORARIA**

The Treasurer requested that his honoraria be passed over this year. This was agreed. An Honorarium was awarded to the Secretary this was Proposed by B.Harris. And Seconded by Anita Goodwin

### **PRESENTATION OF TROPHIES**

Trophies were awarded to the following:

Doubles Peter Butchers and Tony Ingram Singles Peter Butchers.

Golf

## **PREVIOUSLY NOTIFIED BUSINESS**

There were  
ONE

Mr Trevor Sidley.  
Regarding the hanging of pictures of the benefactors of Teston Club.

This matter is in hand and progress is being made and will be followed up by the Committee

TWO

(Max) Mark Mc, Henry

Could the committee look into having a Visa debit machine behind the bar

The answer was this matter is being seriously considered. And will be followed up by the Committee

THREE

Rick Williams

Keeping the bar prices stable

Although the Committee would do everything they can to achieve this it cannot be ruled out

Four

Becky Collins

Could the Club have a postal vote system for annual general meeting

There was little support for this idea and as had previously been stated by the Committee postal votes would not be accepted?

FIVE

Roger Levett

He asked if the matter of Members annual fees could be paid by standing order there was a short discussion and the Committee agreed to look at this again and along with the cost implications

The meeting was then closed at approximately 9.50pm

